

EARN UP TO \$2,000



SUMMER 2019 EssentialLTC Bonus Program

Earn \$1,000 when you place three EssentialLTC policies. **Earn \$250** per policy on your fourth to seventh placed EssentialLTC policies. Eligible applications must be submitted between May 22, 2019 and July 21, 2019 and subsequently placed by October 21, 2019.

- Credit will only be given to the primary writing agent
- A joint policy is considered one placed policy
- Policies that are withdrawn, declined, or returned during the free-look period will not receive credit as a placed policy
- Credit will only be given for applicants who do not already have an EssentialLTC policy
- Bonuses will be paid shortly after October 21, 2019

EssentialLTC

For agent and broker use only. Not for distribution to the public.
Product underwritten by National Guardian Life Insurance Company (NGL).

NGL will be the final interpreter of the rules and guidelines of this contest. Award is nonnegotiable.

Award recipient may be contacted by NGL and will receive a 1099 for the full value of the award which may not be substituted or transferred.
National Guardian Life Insurance Company is not affiliated with The Guardian Life Insurance Company of America a.k.a. The Guardian or Guardian Life.